REVISED FORM APPROVED BY UNIVERSITY SENATE AND SACC, MAY 2014 AND BOARD OF TRUSTEES, JUNE 2014 New Jersey City University

REQUEST FOR PERMANENT COURSE APPROVAL OR COURSE CHANGE

FULL COURSE TITLE: Client Relationship Management	
Abbreviated Course Title (30 characters maximum) Client Rel Mgmt	
Type of Approval Sought:	
Change in Evicting Course (energify change)	, , , , , , , , , , , , , , , , , , ,
Other Please specify: Originally CAT303 - Client Relations Management. Course objectives, content and assess	ment was updated.
Faculty Member(s) Initiating the Course or Course Change: Antoinette Pinder-Darling	
Culture and Communication	
Student Credit/Semester Hours 3 Prerequisite(s) CAT302 - Customer Service Theory and Pra	actice
Type of Course (check all that apply in parts 1 & 2):	
1 UNDERGRADUATE: X GRADUATE:	
90 100 200 300 400 X 500 600 700	_ 800 900
2 Academic Foundations: General Education Tier:	
General Education Mode(s) of Inquiry:	
Major: Required X Elective Minor: Required Elec	ctive
Interdisciplinary Program: Required Elective X	
Component Workload Hours: Lecture 3 Lab Studio	
APPROVAL RECOMMENDED	Ded 2, 2019
Chair, Department Curriculum Committee	Date Des 2, 2014
apport	Dec 2, sory
Chair, Department or Academic Unit	Date
Chairperson(s) Consulted, Department(s) or Academic Unit(s) Courses that cross departmental/unit lines must be submitted to other chair(s) for consultation before submitting to the dean(s)	Date
Courses that cross departmental/unit lines must be submitted to other char(s) for constraints.	
Chair, College Curriculum Committee	Dev 2, 2014
Dean, College of Course Origin	Date
	Date
Chair, General Education Curriculum Committee (for General Education courses only)	
Chair, Senate Curriculum and Instruction Committee or Chair, Senate Graduate Studies Committee	Date Dec 2, 2014
agena	Date
Provost COURSE NUMBER: CAT 403 FACULTY WORKLOAD: 3 contages 1.00 conta	act hours
COURSE NUMBER: CAT 403 Number assigned by Registrar FACULTY WORKLOAD: 3 COURSE NUMBER: Assigned	ed by Provost
NOTIFICATION	
Dean, CAS	Date
Dean, COE	Date
Dean, CPS	Date
Dean, GS	Date
Library	Date
Registrar	Date